

**LINET**

# RENTAL SERVICES

CUSTOMIZED RENTAL MODELS AND SERVICES



INNOVATIVE THERAPY SYSTEMS, MATTRESSES AND BEDS

# WHY RENTAL SERVICES

LINET rental services is a flexible, agile and complex solution adaptable for each individual organization. Our goal is to solve your daily problems while adding value to your organization.

We have built our rental services  
to help our customers with these challenges

## SOLUTION



### INFECTION CONTROL

Up to 4.6 million people acquire a healthcare-associated infection.<sup>(1)</sup> Furthermore, patient infections can have an impact of 6% on hospitals budgets.<sup>(4)</sup> Proper disinfection and decontamination can thus have impact not only on the patient's health but also on the budget of the facility.

Our disinfection centres will ensure that the products are clean.

OUR RECOMMENDED  
SERVICE:

DISINFECTION  
SERVICE  
ADHOC RENTAL  
BUILDIN RENTAL



### COST CONTROL

Bed and mattresses related services can be expensive while management of the beds is demanding. Moreover, purchasing beds and mattresses is often big investment for many years and can represent problem for cash flow.

With Rental models, facilities can improve cash flow by paying for products periodically.

OUR RECOMMENDED  
SERVICE:

LONG-TERM RENTAL



### COVER SEASONAL PEAKS

The demand for the number of beds and mattresses can vary based on various factors. Optimization of number of bed and mattresses is crucial for covering seasonal peaks in occupancy.

Pay only for the days you use beds and mattresses.

OUR RECOMMENDED  
SERVICE:

ADHOC RENTAL



## FOCUSING ON CARE



Maintaining medical devices requires a lot of time and effort. From administrative tasks to training of clinical staff and repairs, there are many activities that can overload the hospital employees. Moreover, overload of nurses can represent a 7% increase of patients mortality.<sup>(3)</sup>

Let LINET take care of the bed and mattress management and maintenance.

OUR RECOMMENDED SERVICE:

**BUILDIN RENTAL**  
**ADHOC RENTAL**

## LATEST MEDICAL TECHNOLOGY



Keeping up with the latest medical technology can mean a difference in the efficiency of care. It is not always easy to upgrade existing devices to new ones and it can be very expensive.

LINET's latest products are always a phone call away.

OUR RECOMMENDED SERVICE:

**ADHOC RENTAL**

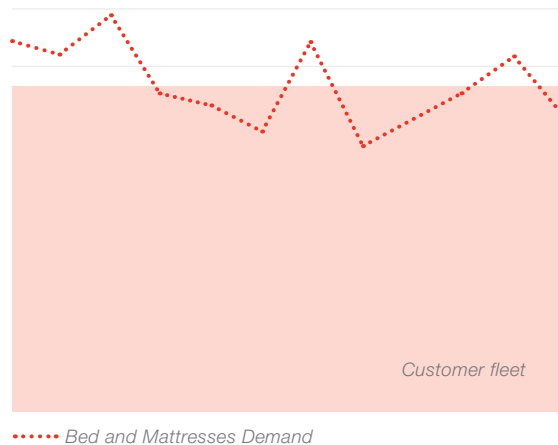
# WHAT IS THE RIGHT RENTAL MODEL FOR YOU?

Rental service is a flexible solution that covers the needs of any customer. LINET offers four basic Rental models which can be combined or adjusted to fit the demands of any customer.

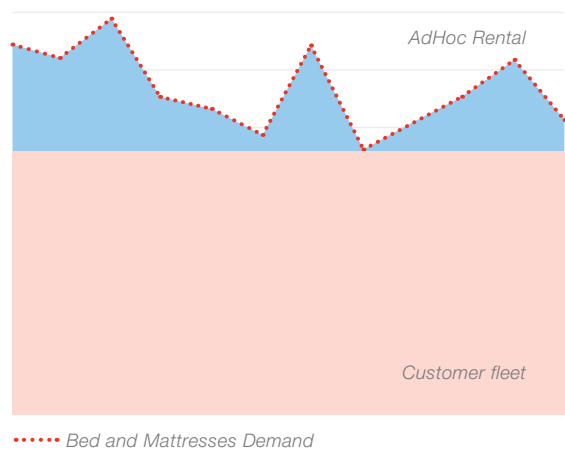
See, how LINET Rental models can help facilities to manage bed variations in bed demand.



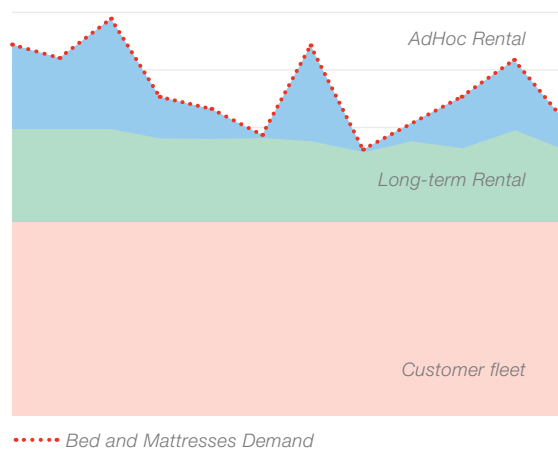
CUSTOMER FLEET ONLY



CUSTOMER FLEET + ADHOC RENTAL



ADHOC RENTAL + LONG-TERM RENTAL + CUSTOMER FLEET





## ADHOC RENTAL

AdHoc Rental offers the most flexibility. When your organisation needs a product, our rental portfolio is just a phone call or click away.

- Rent for just a few days or longer term.
- Our Rentline system can be implemented for online ordering.



## LONG-TERM RENTAL

Long-term Rental is our solution for rental periods of more than one year. Customers pay periodically for products of their choice.

- Customers decide which products they need with the help from our clinical experts.
- The Long-term model can be supplemented with 'AdHoc Rental' to cope with seasonal fluctuations.



## BUILDIN RENTAL

With BuildIn Rental, we utilise our decontamination, logistical and infection control expertise to optimise service from within your facility.

- Our rental organisation will create a 'white room' environment in your premises, ensuring a service that meets local and international standards
- BuildIn service models can reduce your costs and improve response times.



## DISINFECTION SERVICE

Disinfection Service provides a disinfection and decontamination service for your own fleet of products, contributing to an effective infection control policy.

- The perfect tool to help customers comply with their infection control policies by providing decontamination of the existing fleet.
- All products pass through a complete and standardised decontamination process.

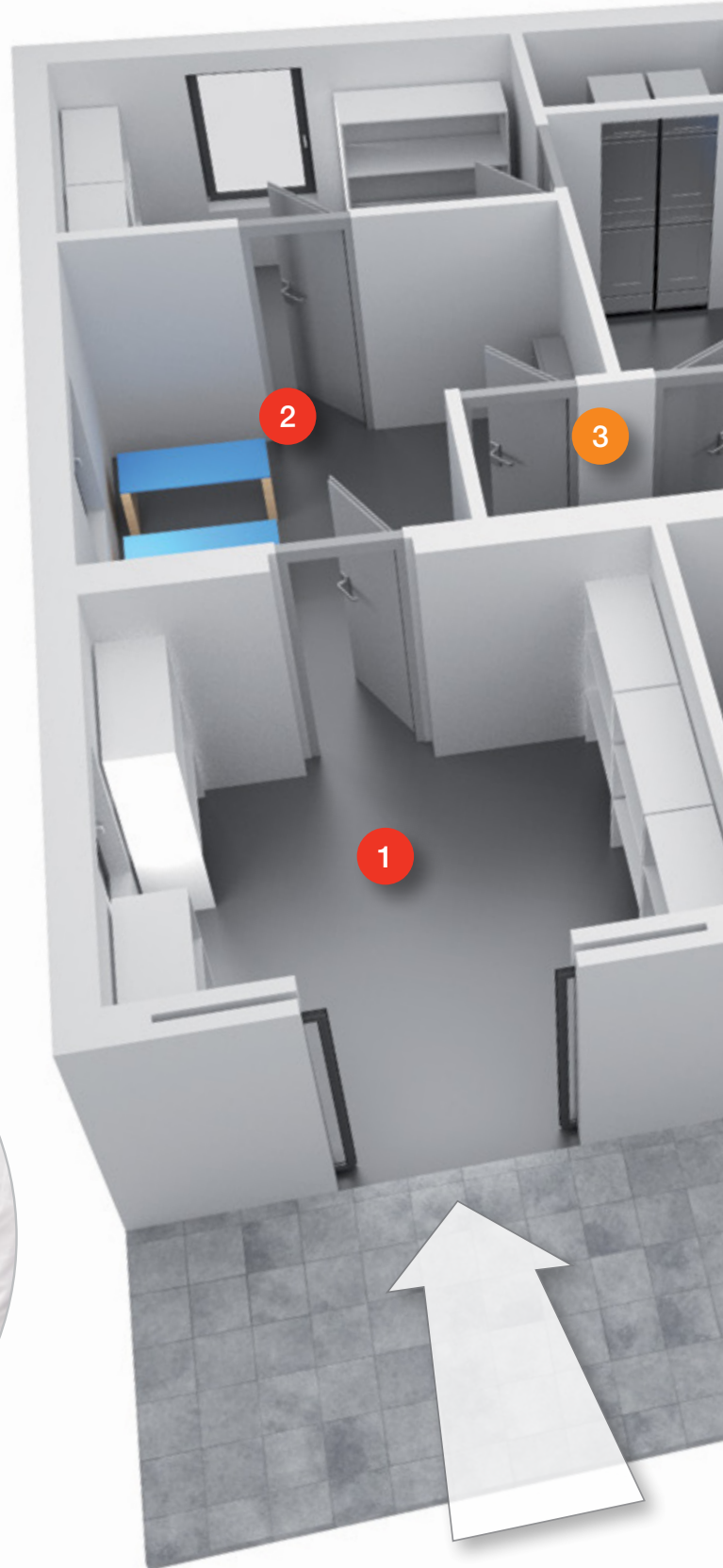


# INFECTION CONTROL

Our decontamination process is aimed at guaranteeing the microbiological quality of our mattresses to our customers and ensuring they are 100% safe for the patients.

LINET's rental activity is structured and organized in respect to the RABC (EN-14065).

- 1 Reception
- 2 Disassembly and cleaning
- 3 Transition room



During each step of the process, instructions are established and resources are set up for the prevention of biological contamination: permanent segregation of soiled and clean mattresses, use of industrial products, and the training of our technicians.



- 4 Reassembly and testing
- 5 Clean storage
- 6 Deliveries



# FOCUSING ON CARE

We want to support caregivers in dedicating their time and energy to patients. That is why we provide hospitals with all the necessary support for the rented products. With our Rental solutions, hospitals can focus on patients, we take care of the rest.

Within our rental solution models, we are happy to offer our customers all these services



Transportation  
to and from the  
facility



Product  
installation in  
the facility



Electrical safety  
tests with  
certification



Staff training  
during  
installation



Clinical advisory  
and access to  
studies



After sales  
services for all  
rented products





# CUSTOMER SUPPORT

We want to make the rental process management as easy as possible. We have developed the RentLine software to help our customers with orders, documentation, reports and much more.

## RENTLINE FEATURES

✓	Traceability	of orders, products and user actions
✓	Clinical studies	are accessible together with risk analysis tools
✓	Documentation	is completely digital together with training and product instructions
✓	Live reports	are just one click away
✓	Invoices	are in the digital form
✓	User interface	is easy and intuitive to use



# RENT OUR LATEST TECHNOLOGY\*

## BEDS

### INTENSIVE CARE

---



MULTICARE®



ELEGANZA® 5



ELEGANZA® 4

### ACUTE CARE

---



ELEGANZA® RANGE



IMAGE® 3



LATERA ACUTE

### NURSING CARE

---



SENTIDA RANGE



LATERA® THEMA

### BIRTHING AND CHILD CARE

---



AVE 2



TOM 2

# MATTRESSES

## 3-CELL ALTERNATING SYSTEMS (Intensive / Acute Care)

VIRTUOSO OVERLAY	VIRTUOSO 50	VIRTUOSO 100	VIRTUOSO 200	VIRTUOSO 300	VIRTUOSO PRO
					
<ul style="list-style-type: none"> <li>- Zero pressure</li> <li>- MCM in one</li> <li>- MAX, APT &amp; CLP mode</li> <li>- Dynamic cycle 7.5</li> <li>- SWL 180 kg</li> <li>- A dynamic</li> </ul>	<ul style="list-style-type: none"> <li>- Zero pressure</li> <li>- MCM in one</li> <li>- APT &amp; CLP mode</li> <li>- Dynamic cycle 7.5 min</li> <li>- SWL 200 kg</li> <li>- Air + Foam Base</li> </ul>	<ul style="list-style-type: none"> <li>- Zero pressure</li> <li>- MCM in one</li> <li>- MAX, APT &amp; CLP mode</li> <li>- Dynamic cycle 7.5 min</li> <li>- SWL 210 kg</li> <li>- Air + static Air Base</li> </ul>	<ul style="list-style-type: none"> <li>- Zero pressure</li> <li>- MCM in one</li> <li>- MAX, APT &amp; CLP mode</li> <li>- Dynamic cycle 7.5</li> <li>- SWL 210 kg</li> <li>- Air + alternating Air Base</li> </ul>	<ul style="list-style-type: none"> <li>- Zero pressure</li> <li>- MCM in one</li> <li>- MAX, APT &amp; CLP mode</li> <li>- Dynamic cycle 7.5</li> <li>- SWL 254 kg</li> <li>- A+A dynamic</li> <li>- Head &amp; heel zones</li> </ul>	<ul style="list-style-type: none"> <li>- Zero pressure</li> <li>- MCM in one</li> <li>- MAX, APT &amp; CLP mode</li> <li>- Dynamic cycle 7.5</li> <li>- SWL 254 kg</li> <li>- A+A dynamic</li> <li>- Prone position</li> </ul>
 	 	 	 	 	 

## HYBRID SYSTEMS (Acute / Nursing Care)

### 2-CELL ALTERNATING SYSTEMS (Acute / Nursing Care)

CLINICARE 100 HF	AIR2CARE 5 OVERLAY	AIR2CARE 6	AIR2CARE 8	AIR2CARE 10	AIR2CARE 20
					
<ul style="list-style-type: none"> <li>- Active and Passive System in One</li> <li>- Microclimate Management</li> </ul>	<ul style="list-style-type: none"> <li>- APT-CLP-MAX modes</li> <li>- Individual cells deflation</li> <li>- Cycle 10/15/20/25 min</li> <li>- SWL 140 kg</li> <li>- Head &amp; Heels</li> <li>- With Smart pump</li> <li>- Automatic pressure</li> </ul>	<ul style="list-style-type: none"> <li>- APT-CLP-MAX modes</li> <li>- Individual cells deflation</li> <li>- Cycle 10/15/20/25 min</li> <li>- SWL 160 kg</li> <li>- Prone position</li> <li>- With Smart pump</li> <li>- Automatic pressure</li> </ul>	<ul style="list-style-type: none"> <li>- APT-CLP-MAX modes</li> <li>- Individual cells deflation</li> <li>- Cycle 10/15/20/25 min</li> <li>- SWL 180-250 kg</li> <li>- Prone position</li> <li>- With Smart pump</li> <li>- Automatic pressure</li> </ul>	<ul style="list-style-type: none"> <li>- APT-Static modes</li> <li>- Air + Foam</li> <li>- Air dynamic overlay</li> <li>- Cycle 12 minutes</li> <li>- SWL 180 kg</li> </ul>	<ul style="list-style-type: none"> <li>- APT-CLP-MAX modes</li> <li>- A+Foam</li> <li>- A+A dynamic + Static</li> <li>- Cycle 12 minutes</li> <li>- SWL 210 kg</li> </ul>
					

# SUMMARY OF RENTAL SERVICES BENEFITS

---

## ADHOC RENTAL

For covering seasonal peaks and access to the latest technology

---

## LONG-TERM RENTAL

For cost control and access to the latest technology

---

## BUILDIN RENTAL

For cost control and bigger focus on care

---

## DISINFECTION SERVICE

For infection control

---

## REFERENCES

- 1 [https://ec.europa.eu/health/sites/default/files/state/docs/2020\\_healthatglance\\_rep\\_en.pdf](https://ec.europa.eu/health/sites/default/files/state/docs/2020_healthatglance_rep_en.pdf)
- 2 [https://www.epuap.org/wp-content/uploads/2017/09/article-n.2-2017\\_final-draft-for-publication\\_final-1.pdf](https://www.epuap.org/wp-content/uploads/2017/09/article-n.2-2017_final-draft-for-publication_final-1.pdf)
- 3 <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4035380/>
- 4 <https://www.cambridge.org/core/journals/infection-control-and-hospital-epidemiology/article/abs/effect-of-pressure-ulcers-on-length-of-hospital-stay/FCAE6918D2BB5654FEE1B9B8DBE3B227>



**LINET**

---

Members of LINET Group

**LINET spol. s r.o.**

Želečnice 5 | 274 01 Slaný | Czech Republic

tel.: +420 312 576 400 | fax: +420 312 522 668 | e-mail: [info@linet.com](mailto:info@linet.com) | [www.linet.com](http://www.linet.com)



[www.linet.com](http://www.linet.com)