

Members of LINET Group

Rental Services



Rental solutions

LINET Group offers a range of effective product rental and decontamination solutions customised to meet the needs of patients, care givers and your health care facility.



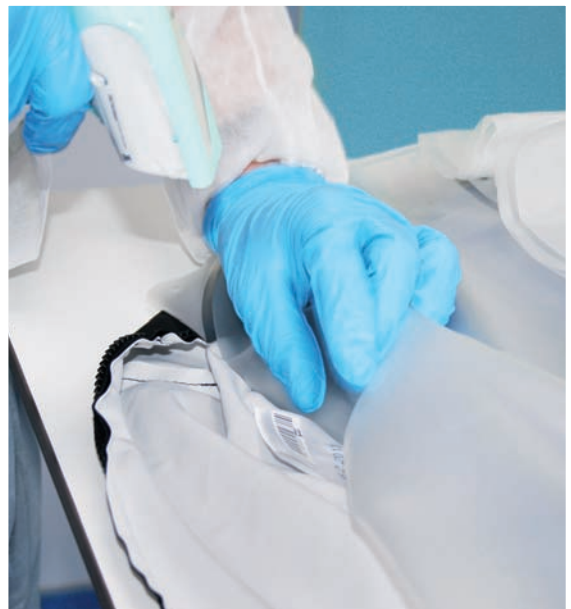


“We recognise that our customers are under more and more pressure to reduce costs everyday. LINET UK rental and decontamination solutions for beds and pressure area care products represent a very cost effective, flexible and fast alternative for our customers to obtain the products their patients need without capital investment.

We have a large fleet of beds and mattresses available for rent everyday from our service centres around the country. We employ state of the art decontamination processes to ensure our products are always safe to use for patients and their care givers.

Our engineering teams ensure our rental products are always up to date and in the best operational condition and use modern bar coding technology to track the products on their journey through the rental process.”

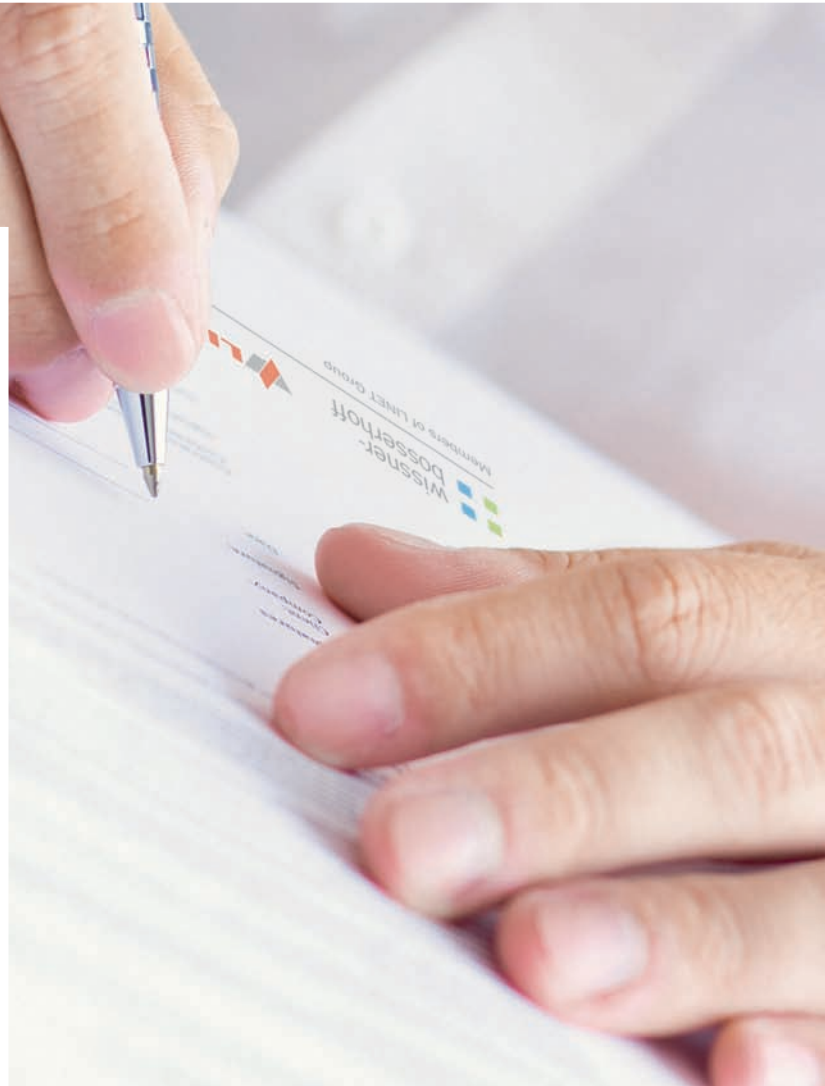
Leslie Smith
Managing Director UK & Ireland
LINET UK



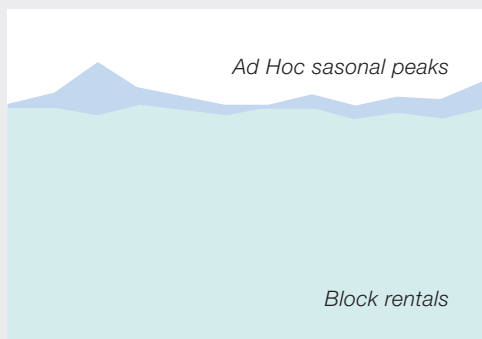
Rental models

"The LINET Rental business is a strong customer oriented service. Our strategy is to provide customised rental solutions to fulfil our customer's specific needs. We can provide personalised rental models focused on savings and efficiency for the best economic outcome for your organisation. Our mission is to optimise your resources for the best care of your patients and staff."

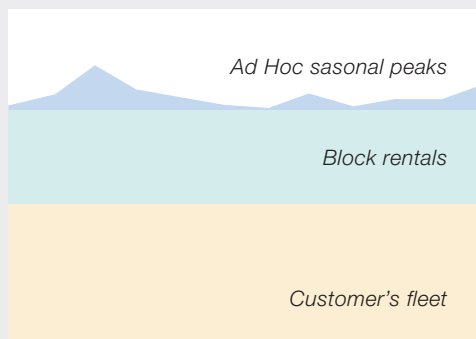
Miguel Aldegunde
Rentals business manager
LINET Group



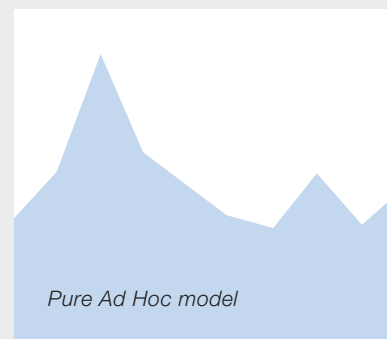
Ad Hoc + Block rentals



Ad Hoc+Customer fleet



Ad Hoc model



AdHoc RENTAL

AD HOC RENTAL

This model offers the most flexibility. Once your organisation needs a product, our rental portfolio is just a phone call or click away.

- Rent for just a few days or longer term.
- Our Rentline system can be implemented for On Line ordering.

BlockIN RENTAL

BLOCK RENTAL

This model is our long term solution, usually it's the best option for rental periods of more than one year.

- You decide the products you need with help from our sales and clinical application experts. The service can be customised to your requirements.
- The long term 'block rental' model can be supplemented with 'ad hoc rental' to cope with seasonal fluctuations in demand.

BuildIN RENTAL

BUILDIN RENTAL

With this model, we utilise our decontamination, logistical and infection control expertise to optimise a complete service from within your own facility.

- Our rental organisation will create a 'white room' environment in your premises, ensuring a service that meets local and international standards through deployment of our staff, equipment, products and procedures.
- Build In service models can reduce your costs and improve response times.

Disinfection SERVICE

DISINFECTION SERVICE

This model provides a disinfection and decontamination service for your own fleet of products, contributing to an effective infection control policy for your facility.

- LINET disinfection service is the perfect tool to help our customers adhere to their infection control policies by providing decontamination of the existing fleet.
- Individual certificates are created to ensure these products pass through a complete and standardised decontamination process.

Customisation

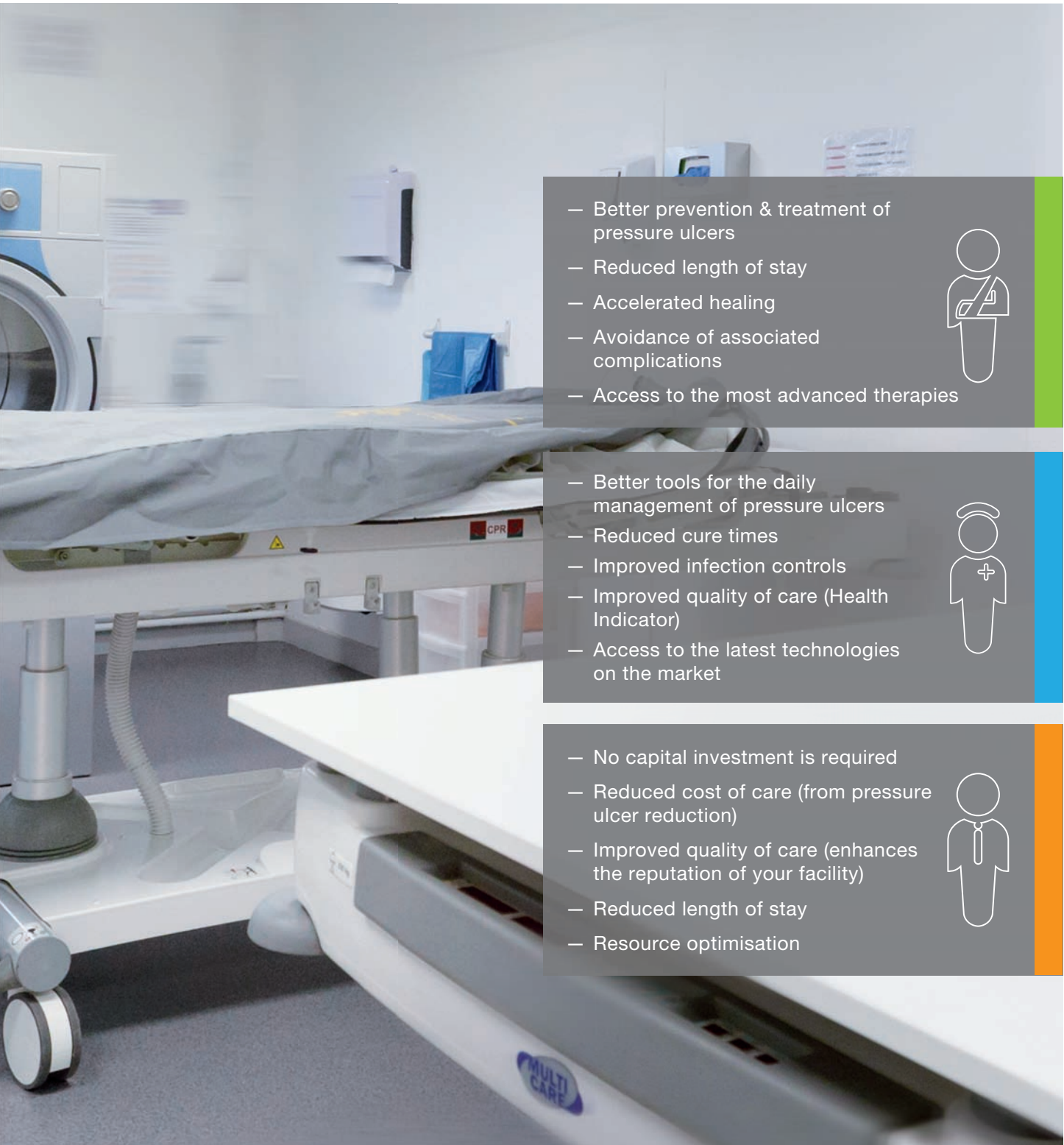
You can customise your rental model adding or eliminating service level features such as:

Transportation to and from customer	Installation of the product in each room
Clinical advisor support & studies	Stand by stock (Back up for emergencies)
Staff training on each installation	Electrical safety test (with certification)
One point for deliveries and collections	Access to usage reports


Rental benefits

LINET Group rental services provide many benefits to health care providers. Our mission is to create benefits for patients, staff and management within your organisation.

100%
Effective solution




- Better prevention & treatment of pressure ulcers
- Reduced length of stay
- Accelerated healing
- Avoidance of associated complications
- Access to the most advanced therapies




Patient

- Better tools for the daily management of pressure ulcers
- Reduced cure times
- Improved infection controls
- Improved quality of care (Health Indicator)
- Access to the latest technologies on the market



Staff

- No capital investment is required
- Reduced cost of care (from pressure ulcer reduction)
- Improved quality of care (enhances the reputation of your facility)
- Reduced length of stay
- Resource optimisation



Management

Infection control

“Our decontamination process is aimed at guaranteeing the microbiological quality of our mattresses to our customers and to ensure they are 100% safe for the patients.

LINET rental activity is structured and organized in respect to the RABC requirements and our decontamination centres have been certified since 2013.

This means that, at each step of the process, instructions are established and resources are set up for the prevention of biological contamination: permanent segregation of soiled and clean mattresses, use of industrial products, and the training of our technicians... As a quality manager, my role is to perform continuous monitoring of the process and secure this level of quality.”

Sophie Camson
Quality Manager
LINET France



Controlling the elements in our processes

WATER

We ensure the water quality, hardness and alkalinity is at the correct level for washing and disinfection by using sensors and precise dosing pumps for agents and water conditioners.

WATER
CONTROL

AIR

Periodic tests are carried out to ensure dangerous spores in the air do not come into contact with the decontaminated products and create new colonies during storage. Different air pressures are set in each room (Clean areas have the highest pressures) to ensure the air circulation always goes from clean to dirty areas.

AIR
CONTROL

SOLIDS

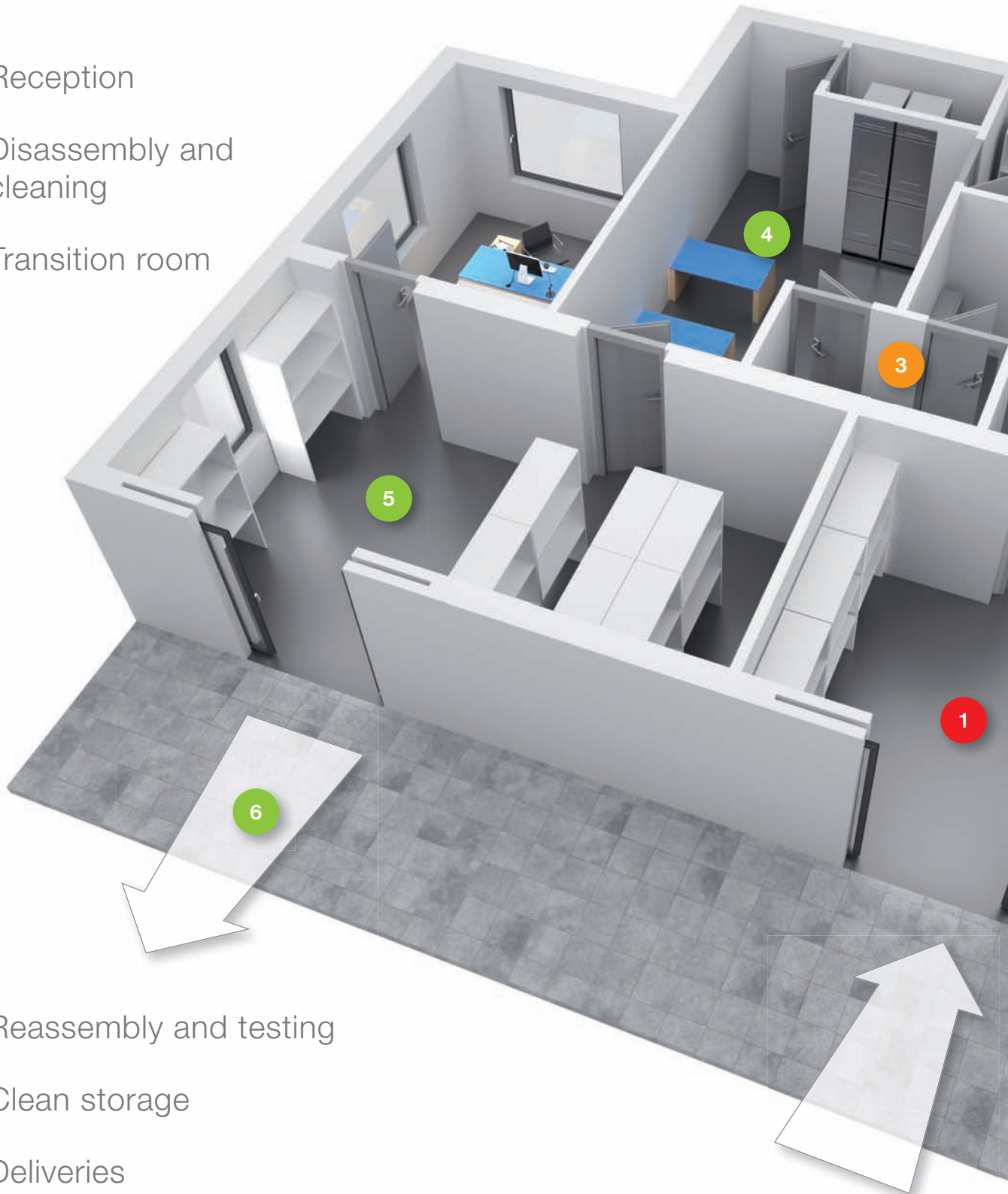
We have a robust schedule to guarantee all locations and elements involved in the decontamination processes are properly cleaned and decontaminated following RABC procedures.

SOLIDS
CONTROL



Decontamination centres

- 1 Reception
- 2 Disassembly and cleaning
- 3 Transition room



- 5 Reassembly and testing
- 6 Clean storage
- 7 Deliveries

The LINET Group decontamination process guarantees the microbiological quality of mattresses and beds, and ensures that the products rented are 100% safe for patients.



“LINET has established a high level of rigour in the design of its decontamination centres, established protocols and the procedures for product traceability and decontamination.

The decontamination process is a fundamental phase in the rental business and our centres meet the requirements of RABC (Risk Analysis of Bio Contamination). It is designed on the principles of strict process segregation and flow; the dirty products never cross with the clean ones. The air flows are separate therefore all potential risks are analysed and prevented.

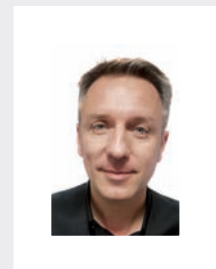
Specific procedures are applied depending on the degree of contamination of the incoming products in the centre. Highly contaminated products are treated as priorities.

Because the battle against bacterial contamination is challenging, we prevent bacterial proliferation by using disinfectants that have a residual effect.

Traceability is also essential in our field. We know the complete history of each component of the mattress; from initial production through to its movement within the rental fleet. The battle against bacteria also helps to protect the planet and contributes to a healthy future. Our centres are designed to minimise the consumption of energy and chemical resources. Decontamination of our mattresses is achieved using oxygen and hydrogen thereby creating a pollution free process.

Our customers have placed trust in us by choosing LINET as a rental service supplier; we must be worthy of that trust.”

Philippe Binet
Development Manager
LINET France



Operations team





Our operations team is a key factor in the fulfilment of your delivery expectations and ensure robust procedures for full traceability.



“Our cleaners know that it is important that our customers receive decontaminated and tested products. This is one of the biggest responsibilities in the whole rental process. If the mattress is not clean or working properly, there is a big risk for patients and the end user will not be satisfied. Therefore it is important to follow and understand all disinfection procedures. Our customers trust us!”

LINET rental installers are a key factor in the supply chain, to deliver on time 24/7 and provide daily professional support to the end users which is a must for them.”

Tristan Jansen
Decontamination centre manager
wisner-bosserhoff
Netherlands & Belgium



Clinical advisors support

“LINET rental service can provide additional clinical support using our clinical advisors expertise; they provide an effective and continual link between the customers key clinical staff and LINET.

The extensive knowledge of patient clinical conditions and the highest understanding of our products creates a perfect combination to support our customers on a daily basis, always at your disposal.

Our most valued support services are the training of staff on our therapeutic surfaces, highlighting the best practices, preparing prevalence and incidence studies and providing support to the caregivers in pressure ulcer prevention.”

Marie-Noelle
Monnier
Clinical Advisors
coordinator
LINET France





CLINICAL ADVISORS, COMPLETE SUPPORT

In addition to the high standard of the complete service, LINET rental team can provide you with extra clinical support in the form of a LINET Clinical Advisor. The Clinical Advisor has extensive knowledge of the different conditions that can affect your patients and has a full understanding of LINET products and processes. This means they are able to provide a 360 degree support service to our customers.

Our clinical advisors targets are:

- Training the staff on therapeutic surfaces.
- Outlining best practices.
- Preparation of prevalence and incidence studies.
- Provision of support to caregivers in pressure ulcer prevention.



RentLine

Visit us on: rental.LINETgroup.com

RentLine is the LINET Group exclusive software that enables our customers to manage their orders, control fleet utilisation and download usage and statistical reports on line. Complete product traceability is also available on line.

"LINET IT department has developed RentLine as a comprehensive and useful management system where our customers can manage their rental orders 24 hours a day, seven days a week.

At all times, our customers have access to local telephone support and help from our clinical advisers. You will never be alone."

Petr Kraus
IT Manager
LINET Czech Republic



Service available 24h

Ready to support 24/7/365!!

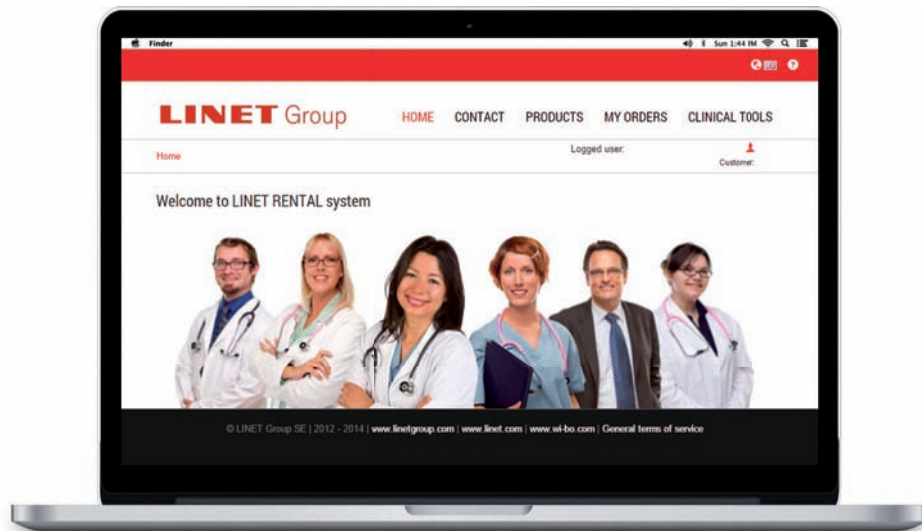


Featured functionalities

Some of the highlighted features:

- No installation needed.
- Authorised users only. Different access levels.
- User friendly interface with clear procedures.
- Produces digital documentation.
- Real time reports on utilisation and order processes.
- Orders, transfers between services, service calls, cancellations.
- Complete and customisable reports, export to excel files, csv and pdf.
- Quick Guide for scales Norton, Braden and Waterlow selection.
- Clinical studies section available by profile type.
- Secure connection and data protection.
- Virtual warehouses for quick reaction times. (Stand-by buffer)

“And much more. Contact your local agent and without commitment, we will show you how our complete solution can make it much easier to control pressure ulcers in your organisation and have the budget under control.”



Rental after sales services

LINET group combines the best in technical and clinical services so that our customers can optimise patient care – 24 hours a day, seven days a week.

“LINET Rental Service combines the best in technical and clinical services so you can optimise patient care, 24 hours a day, 7 days a week.

No matter the day, no matter the time, even during holidays, all products are delivered, repaired, serviced and PAT tested or exchanged within agreed hours of coverage. With LINET Rental Service, we partner with you for the solutions you need – and give you full access to the best LINET has to offer.”

James Jamieson
After Sales Manager
LINET UK





“Renting our products means that we can react very quickly, not only because of our extensive rental-fleet, but also due to our well organized aftersales team’s use of fast reaction times. Each rented product is upgraded to the latest standards and features when they pass through our decontamination centres.

We also take care of preventive/corrective maintenance and electrically check the medical devices according to EN 62353 which guarantees that every product delivered in the field is safe.”

Jan Dolk
General Manager Services
wissner-bosserhoff
Netherlands & Belgium



Portfolio of beds

Choose the newest and most ideal therapy and prevention system according to the individual patient's needs and not just according to the available products in your stock.





Multicare LE



Eleganza 1, 2 & 3



Latera Thema



Image 3



Eleganza 2 Junior Kit

Intensive Care Beds

Universal Beds

Nursing Home Care

Special Beds

Multicare



Eleganza 3XC



Latera Acute



Sentida 5, 6, 7-i



Image 3 XXL



Portfolio of mattresses

Choose the newest and ideal therapy and prevention system according to the individual patients needs' and not according to available products in your stock.



Symbioso MCM



Air2Care 20

Increasing risk of pressure ulcers

Virtuoso

max. patient weight 254 kg

Symbioso MCM

max. patient weight 250 kg
integrated system

Precioso

max. patient weight
160 kg / 210 kg
(overlay, replacement)

ProphyCair

Low air loss
max. patient weight 450 kg

Air2Care 20

(air-air)
max. patient weight 210 kg

Air2Care 10, 20

A2C 10&20 Replacement
(Air-Foam) 200 kg
A2C 10 Overlay 180 kg

CliniCare HF100

Reactive
max. patient weight 225 kg

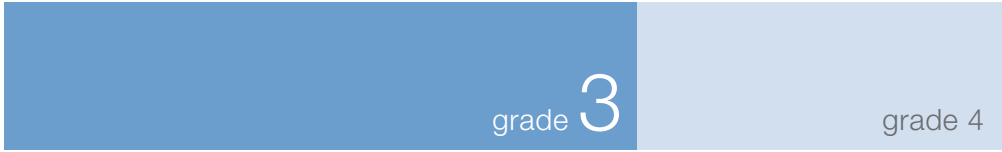
Increasing level
of pressure ulcers



grade 4



grade 4



grade 3

grade 4



grade 3



grade 3





grade 2

grade 3



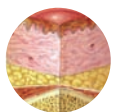
grade 2

grade 3

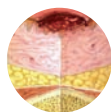
 For all patients as indicated
 May be used with frequent monitoring and repositioning



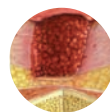
grade 0



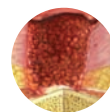
grade 1



grade 2



grade 3



grade 4

Members of LINET Group

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